



AUCTIONS & APPRAISALS **of Illiana, LLC**

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For Immediate Release

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Marshall Auctioneer Earns Accredited Auctioneer Real Estate Designation

In 2010 – With over \$58.5 billion sold in real estate at auction in 2007, more and more consumers are turning to Auctioneers to sell their most valued asset, their real estate. Real estate is the fastest growing segment of the quarter trillion dollar auction industry and Auctioneers are expanding their education and business operations to provide consumers with effective and efficient sales solutions.

David H. Shotts, Jr. an Illinois and Indiana auctioneer recently received her designation as a Accredited Auctioneer Real Estate (AARE) from the National Auctioneers Association's Education Institute. The AARE program provided David with the expert training necessary to effectively market residential, agricultural, commercial, and industrial real estate. The program also provided David with training in evaluating property, preparing important financial documents, and preparing the property for auction. The AARE designation requires completion of three courses and the completion of a case study.

David is an auctioneer with Auctions & Appraisals of Illiana, LLC and resides in Marshall, IL., although he conducts auctions throughout Illinois and Indiana. David specializes in selling all types of real estate, along with farm equipment and related items, entire estates to include all personal property – modern, antiques and

collectibles. David, also enjoys conducting auctions for various charitable and not-for-profit organizations throughout Illinois and Indiana.

